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GPO'S PRINT PROCUREMENT PROGRAM OFFERS COMPANIES OPPORTUNITY TO EXPAND BUSINESS

Washington –The U.S. Government Publishing Office (GPO) print procurement program is looking to expand the number of companies registered to do business with the agency to meet the growing printing/publishing needs of Federal agencies. https://www.gpo.gov/pdfs/vendors/ac-sfas/Business_with_GPO.pdf

"GPO's partnership with the private sector printing industry is cost-effective, creates thousands of jobs nationwide, and generates huge savings for the American taxpayer. Also, surveys of GPO's Federal agency customers in recent years have consistently reported high rates of Federal agency satisfaction with our print procurement program," said GPO Director Davita Vance-Cooks.

GPO's nationwide print procurement program provides significant economic opportunities for private sector companies to expand their business by providing services to Federal agency customers on a national level. GPO's print procurement program awarded nearly \$360 million in contracts to the private sector for printing and publishing services in FY 2016. Nearly 75% of all printing ordered by Federal agencies from GPO is performed by private sector firms working under contract with the agency. GPO typically awards contracts to 2,500-3,000 printing contractors a year on a purely competitive basis. Nearly 10,000 companies are registered to do business with the agency, using GPO as their one-stop shop for print contract opportunities. GPO's long-standing relationship with the private sector dates back to the 1940s.

Studies by the Government Accountability Office (GAO) and the Joint Committee on Printing have shown that the most cost-effective use of Federal agency printing dollars is through GPO's partnership with the private sector printing and information product industry. Federal agencies realize significant savings by using GPO, as compared to producing printing themselves. In addition, when agencies use GPO, their information products are made available to the public through GPO's Federal Depository Library and Publications and Information Sales programs.

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